

**For the Three Months Ended June 30, 2026
(2026/4/1 – 2026/6/30)**

Small Meeting

August 10, 2026

Make the HOKKAIDO Way



(TSE Prime Market/Sapporo: 8524)

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[Notes]

- This document contains descriptions about our Group's future performance, management objectives, and others. Such descriptions do not guarantee any future results and involve risks and uncertainties. Please note that actual results may differ from our forecasts due to changes in the business environment, etc.
- Information on financial institutions other than our bank is based on publicly available information.
- Unless otherwise noted, amounts less than the stated amount are rounded down.

I Financial Results for the Three Months Ended June 30, 2026

1 Summary (non-consolidated)

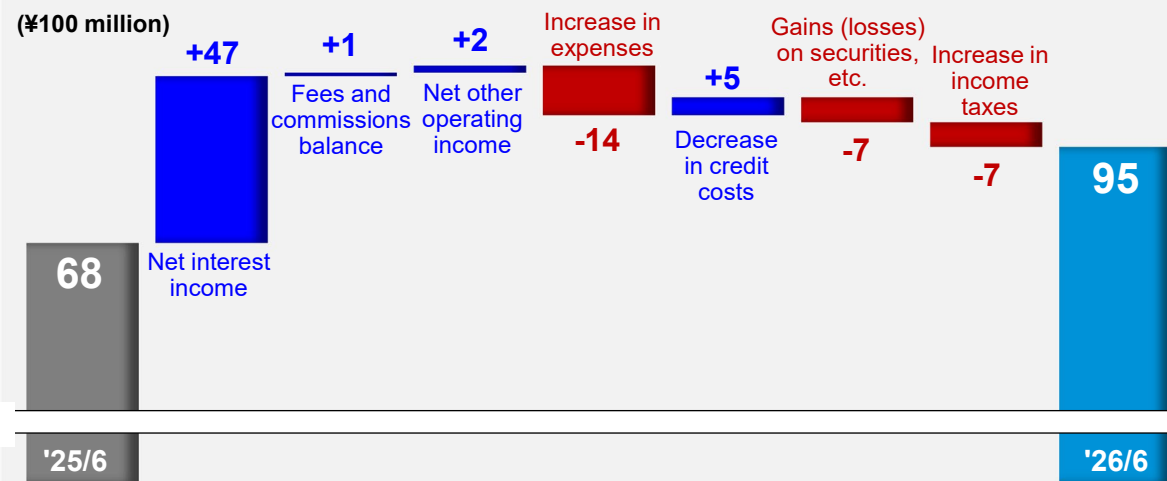
Both core operating profit and profit increased for the third consecutive period

[Non-consolidated] (¥100 million)	'25/6 results	'26/6 results	YoY
Core gross profit	255	306	+51
Net interest income	228	275	+47
Interest on loans and discounts	203	260	+57
Interest on NCDs (-)	43	71	+27
Interest and dividends on securities	51	68	+16
Other cash flows	16	18	+1
Net fees and commissions	22	23	+1
Net other operating income	4	7	+2
Expenses (excluding non-recurring losses) (-)	164	179	+14
Core operating profit	90	127	+36
Credit costs (-)	5	0	-5
Gains (losses) on securities	0	-11	-11
Ordinary profit	91	126	+34
Profit	68	95	+27

Key points

- **Core operating profit increased for the third consecutive period**, primarily due to higher top-line revenue resulting from an increase in interest on loans and discounts, primarily corporate loans, and higher yields on securities
- Although expenses increased and losses on securities were posted due to the sale of 20-year bonds and other securities, this was offset by the increase in top-line revenue mentioned above, resulting in a **third consecutive increase in profit**

Factors for changes in profit



2 Summary (consolidated)

Both income and profit increased year on year, with the combined performance of subsidiaries also improving from the previous year

[Consolidated] (¥100 million)	'25/6 results	'26/6 results	YoY
Consolidated core gross profit	263	312	+49
Net interest income	216	259	+42
Interest on loans and discounts	202	258	+56
Interest on deposits & NCDs (-)	43	71	+27
Interest and dividends on securities	41	53	+12
Other cash flows	16	18	+2
Net fees and commissions	37	40	+2
Net other operating income	9	13	+3
Expenses (excluding non-recurring losses) (-)	176	192	+15
Consolidated core operating profit	86	120	+34
Credit costs (-)	10	5	-5
Gains (losses) on securities	0	-11	-11
Consolidated ordinary profit	81	112	+31
Profit attributable to owners of parent	59	82	+23

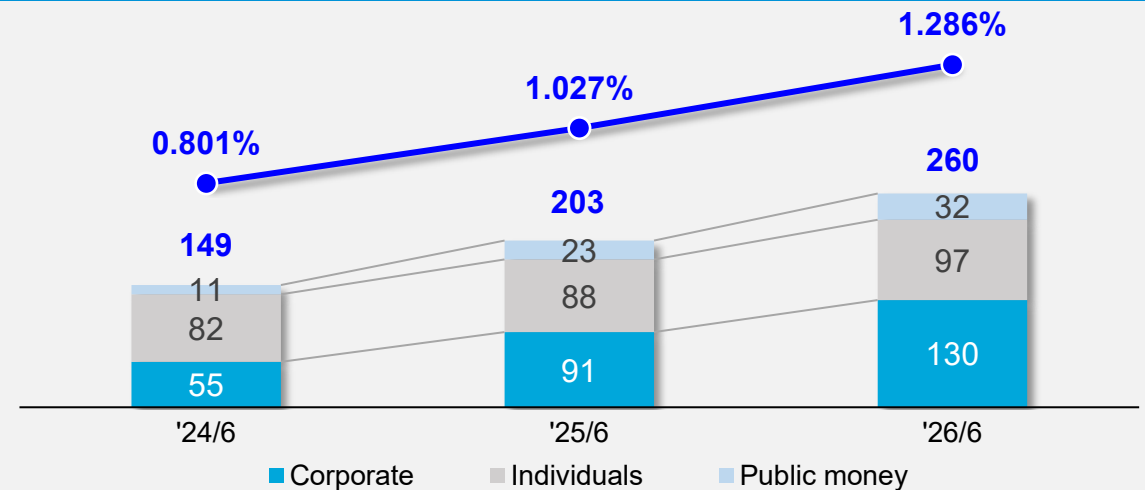
Subsidiaries				
(¥100 million)	Ordinary income	'25/6 results	'26/6 results	YoY
	Profit			
Sapporo Hokuyo Lease	Ordinary income	60	64	+4
	Profit	1	+1	+0
North Pacific	Ordinary income	5	6	+0
	Profit	-0	-1	-0
North Pacific Securities	Ordinary income	4	5	+1
	Profit	-0	0	+1
Hokkaido Kyoso Partners Co., Ltd.	Ordinary income	4	4	+0
	Profit	0	0	-0
Two other companies	Ordinary income	7	6	-0
	Profit	0	0	+0
Total for 6 consolidated subsidiaries	Ordinary income	82	87	+5
	Profit	1	1	+0

3 Net interest income

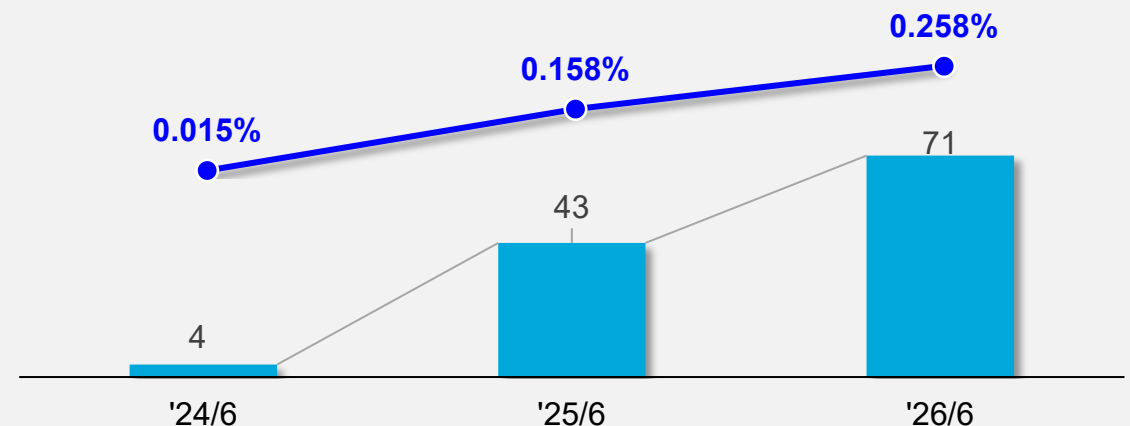
Both net interest income from loans and deposits and interest and dividends on securities increased from the previous year

[Non-consolidated] (¥100 million)	'25/6 results	'26/6 results	YoY
Net interest income	228	275	+47
Loans and deposits	160	189	+29
Interest on loans and discounts	203	260	+57
Interest on NCDs (-)	43	71	+27
Interest and dividends on securities	51	68	+16
Yen bonds	21	35	+14
Stocks	24	25	+1
Foreign securities	0	2	+2
Other	5	3	-1
Gains on cancellation of investment trusts	0	0	0
Other cash flows	16	18	+1
Net interest income (excluding gains on cancellation of investment trusts)	228	275	+47

Interest on loans & discounts/loan yields (¥100 million)



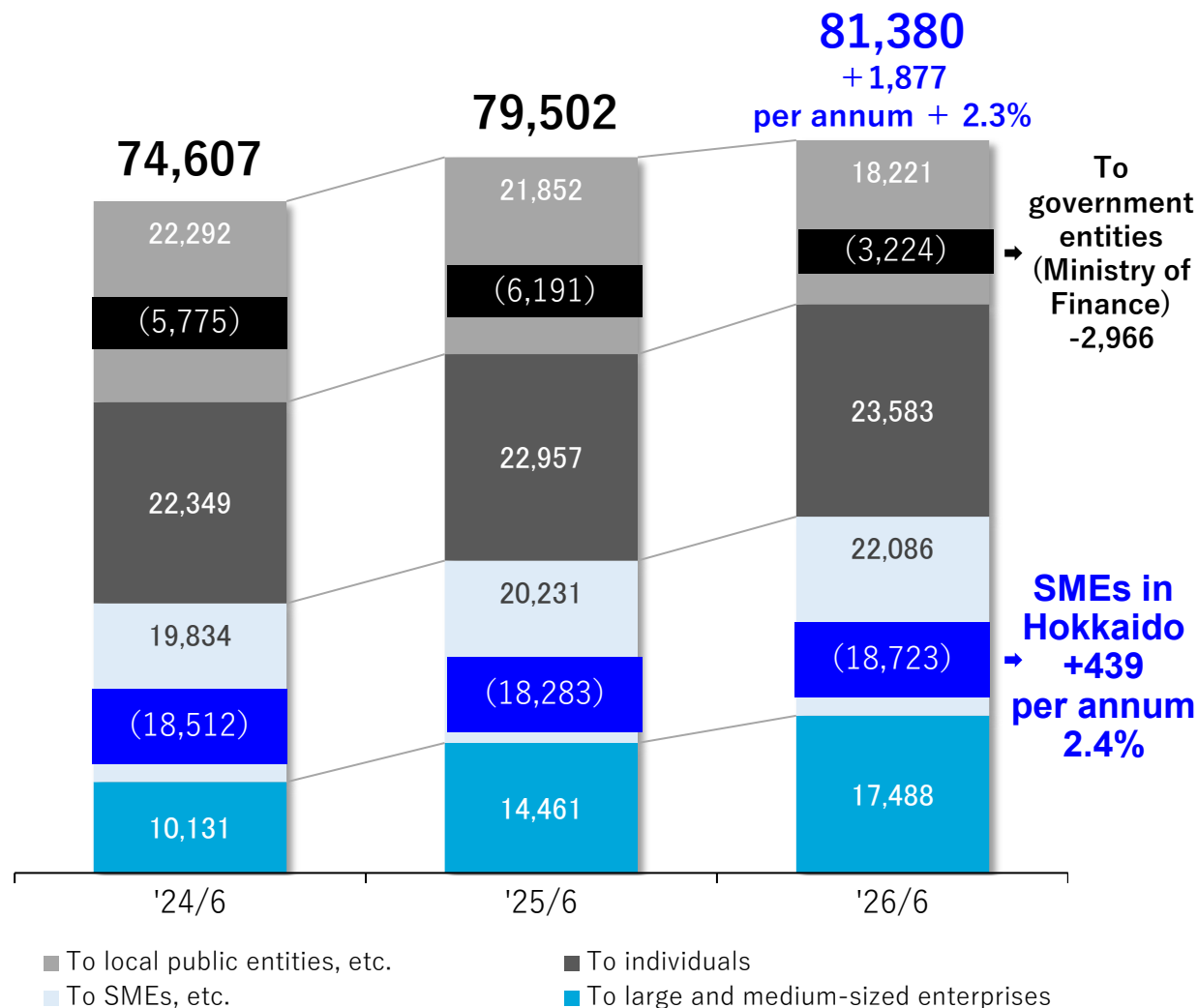
Interest on deposits/deposit yield (¥100 million)



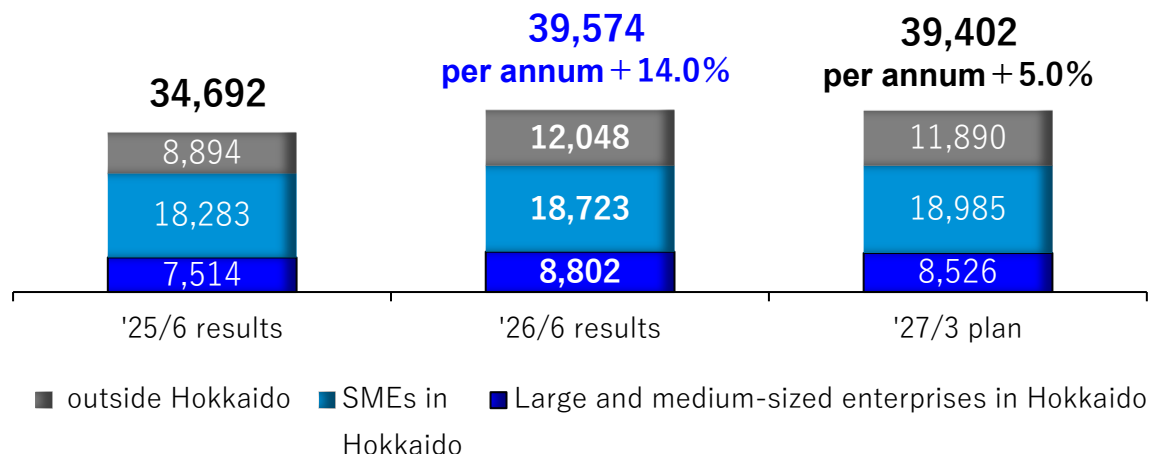
4 Loans and bills discounted

Loan balances increased for both corporate and individual customers

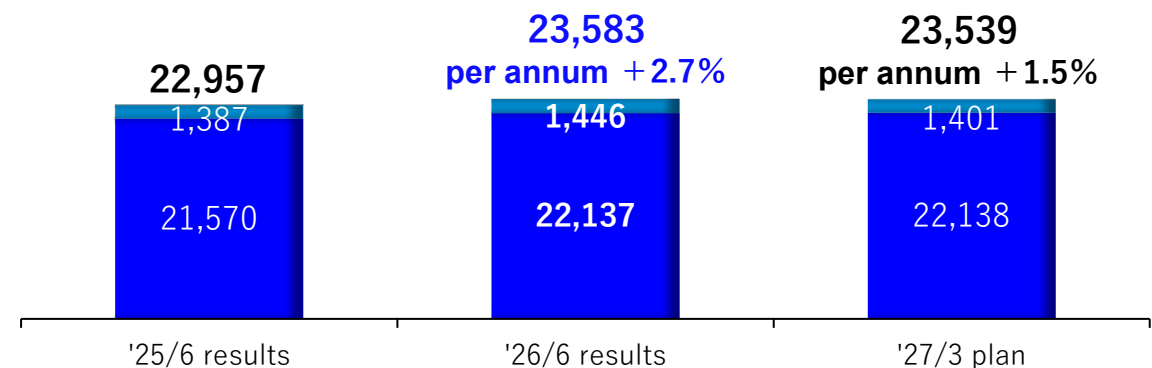
Average balance of loans (¥100 million)



Average balance of corporate loans (¥100 million)



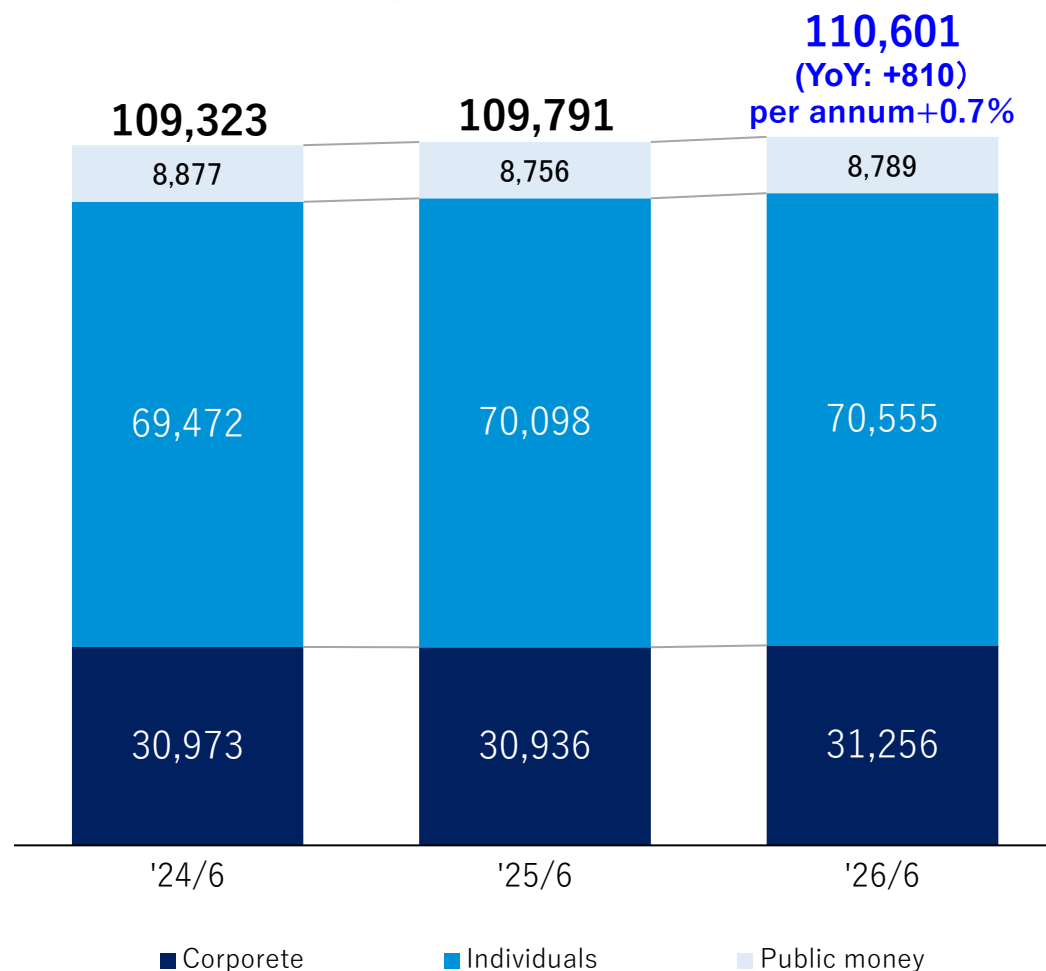
Average balance of individual loans (¥100 million)



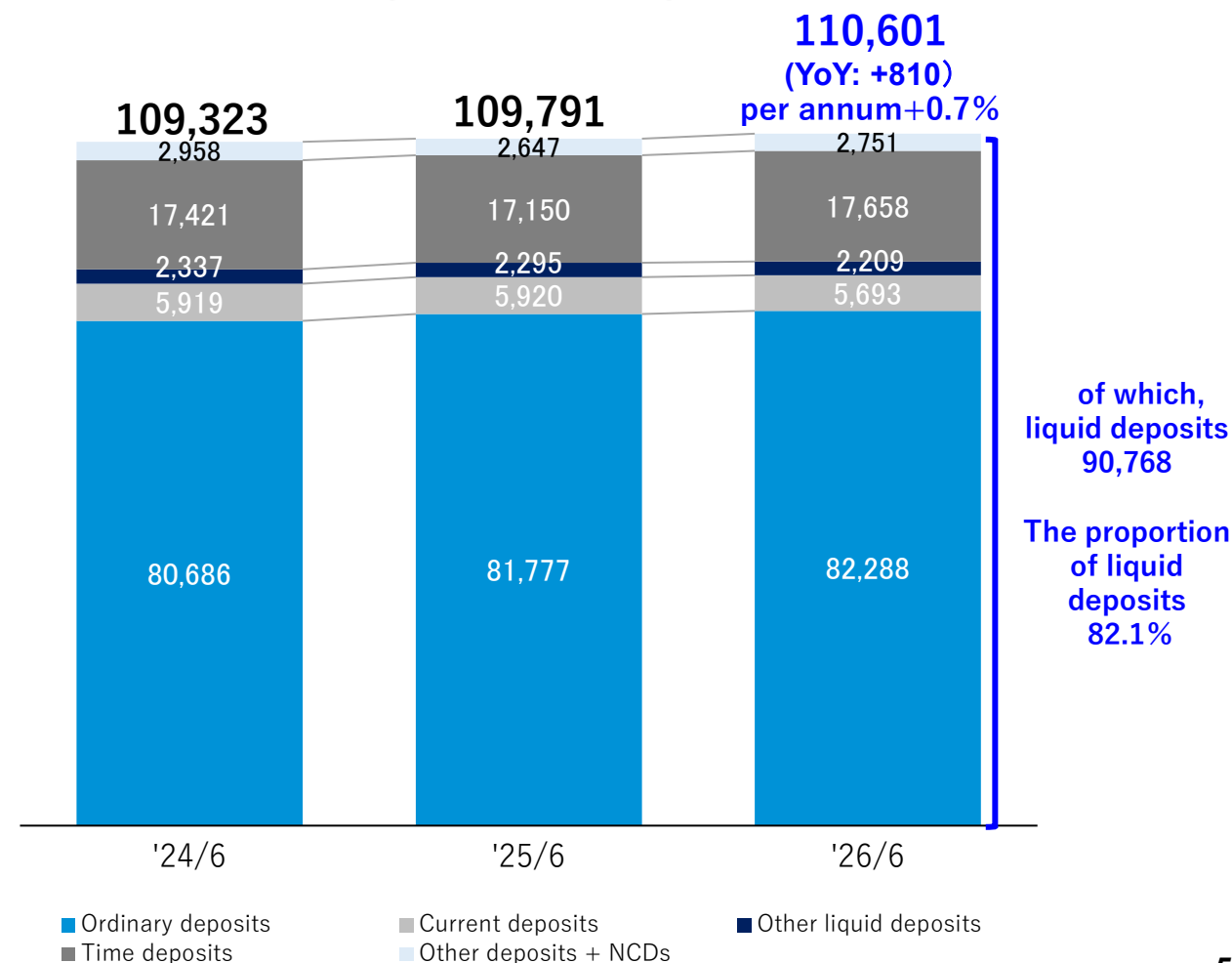
5 Deposits

Deposit volumes increased across all sectors.
The proportion of liquid deposits in total deposits remained above 80%.

[By sector] Average deposit balances
(¥100 million)



[By deposit type] Average deposit balances
(¥100 million)

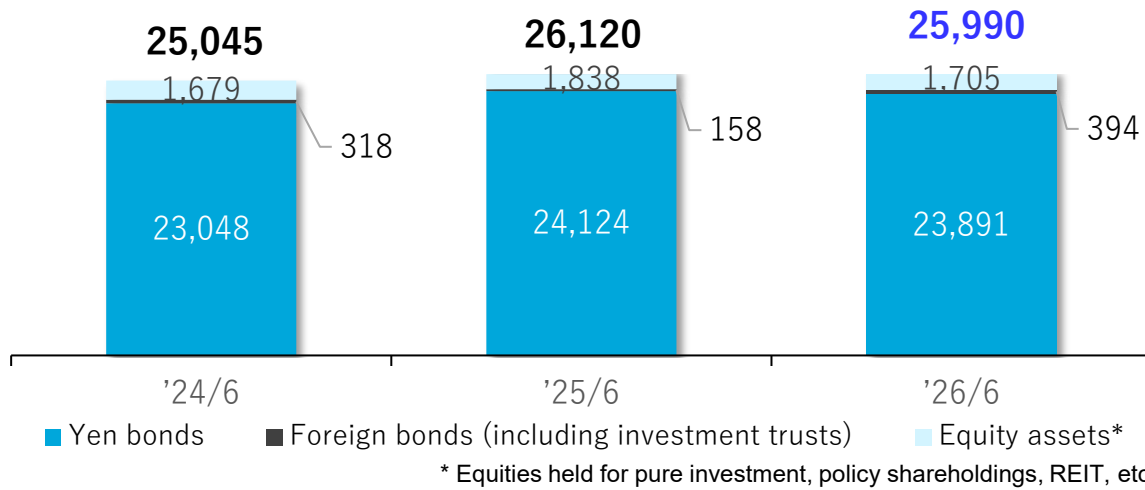


6 Securities investment – Balance, yield, duration, unrealized gains/losses –

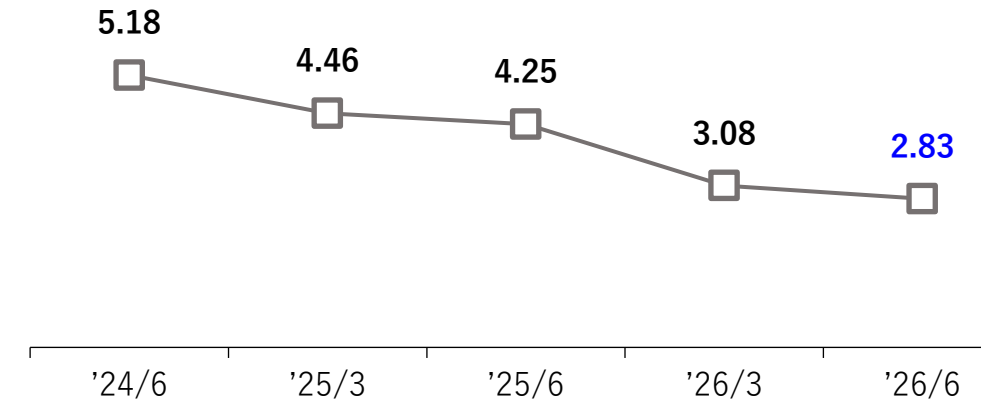
Make the HOKKAIDO Way



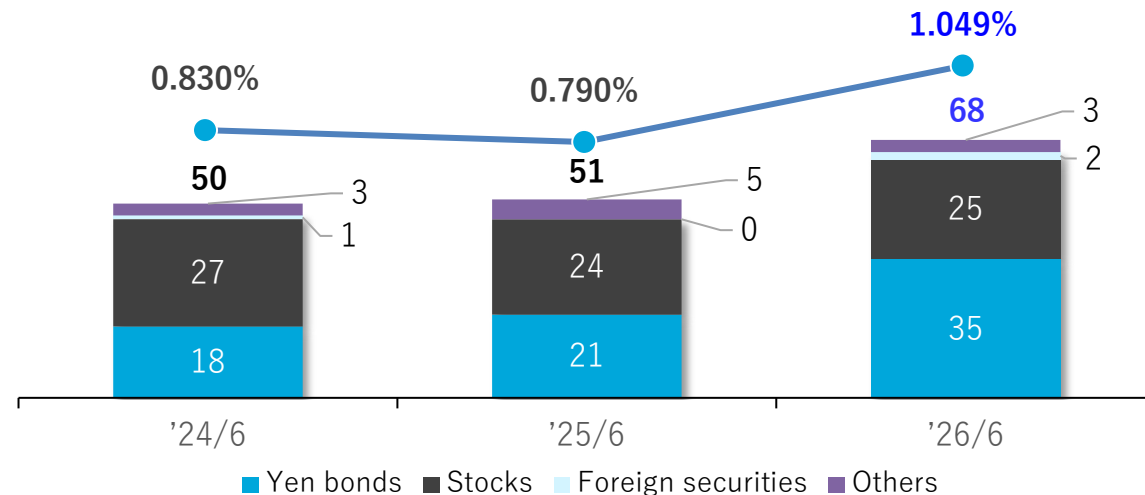
Outstanding balance of securities (¥100 million)



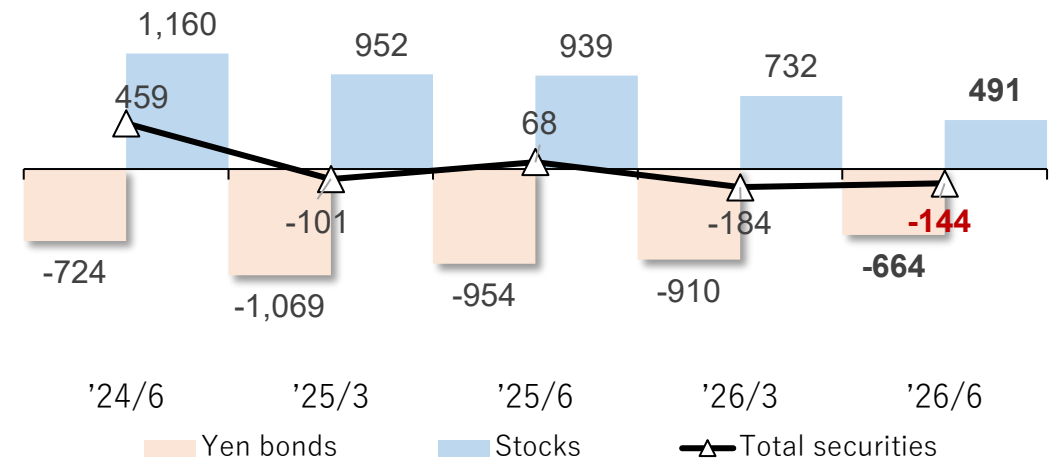
Yen bond duration (years)



Dividends (¥100 million)/yields on securities



Unrealized gains (losses) on securities (¥100 million)



6 Securities investment – Yen bond portfolio –

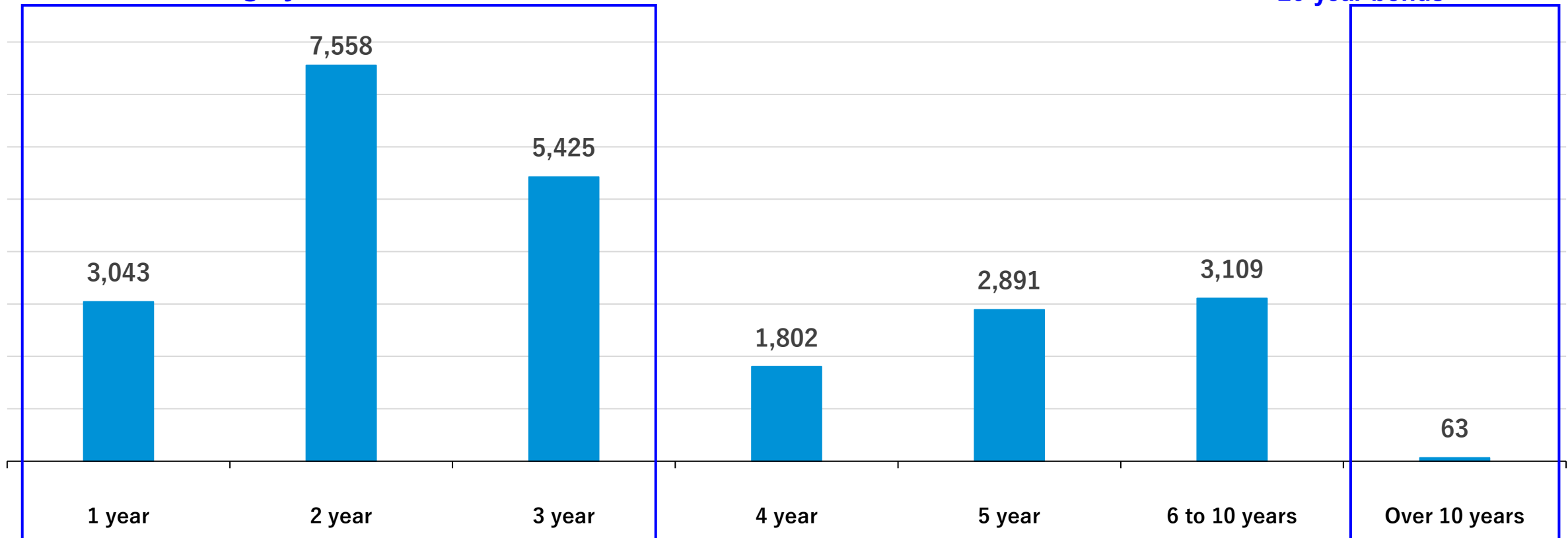
The disposition of 20-year bonds has been completed.

We aim to increase future income by reinvesting proceeds from redemptions of bonds with remaining maturities of three years or less.

Balance of yen bonds by maturity (book value basis / ¥100 million)

Remaining term of three years or less
: Approximately 1,600 billion yen
(Average yield : 0.48%)

In the the Three Months
Ended June 30, we disposed
of our entire holdings of
20-year bonds

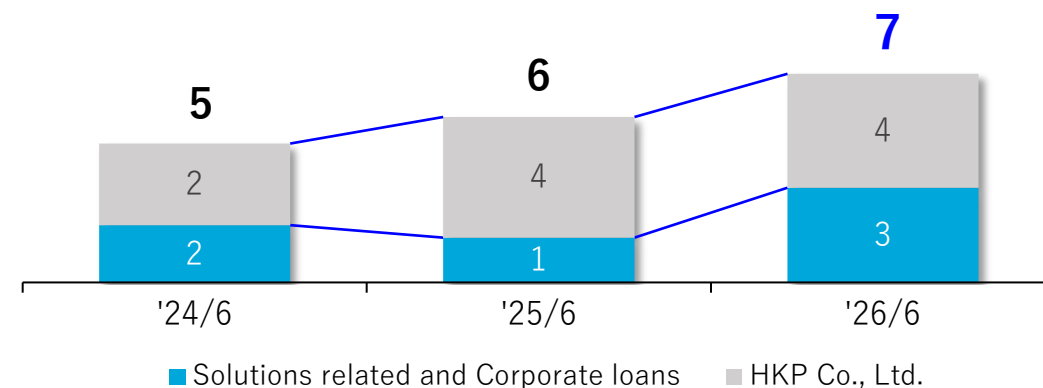


7 Net fees and commissions

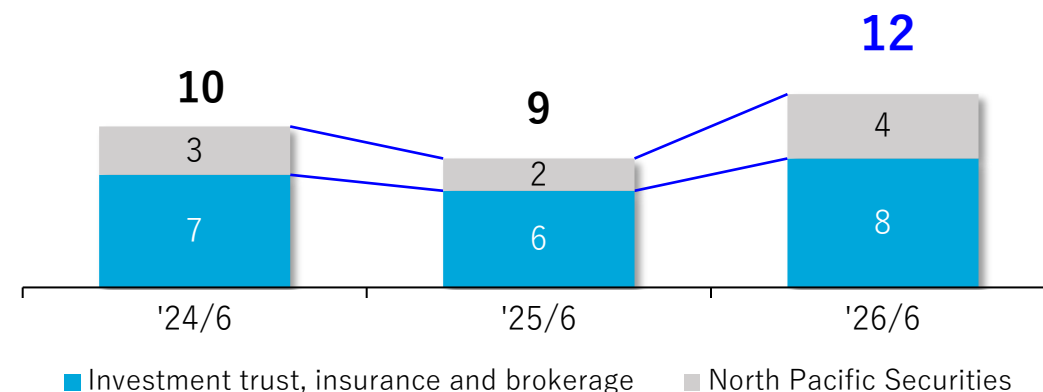
Earnings increased, driven by integrated initiatives across the group

[Consolidated] (¥100 million)	'25/6 results	'26/6 results	YoY
Corporation-related	6	7	+1
Solutions related	1	3	+2
Corporate loans	0	0	-0
Hokkaido Kyoso Partners Co., Ltd.	4	4	-0
AUM-related	9	12	+3
Investment trust/insurance	6	7	+1
Financial instrument brokerage	0	0	+0
North Pacific Securities	2	4	+1
Danshin insurance premiums	-22	-23	-0
Foreign exchange fees	15	16	+0
Other subsidiaries (excl. HKP and Securities)	10	10	+0
Other	19	18	-1
Total	37	40	+2

Corporation-related (¥100 million)



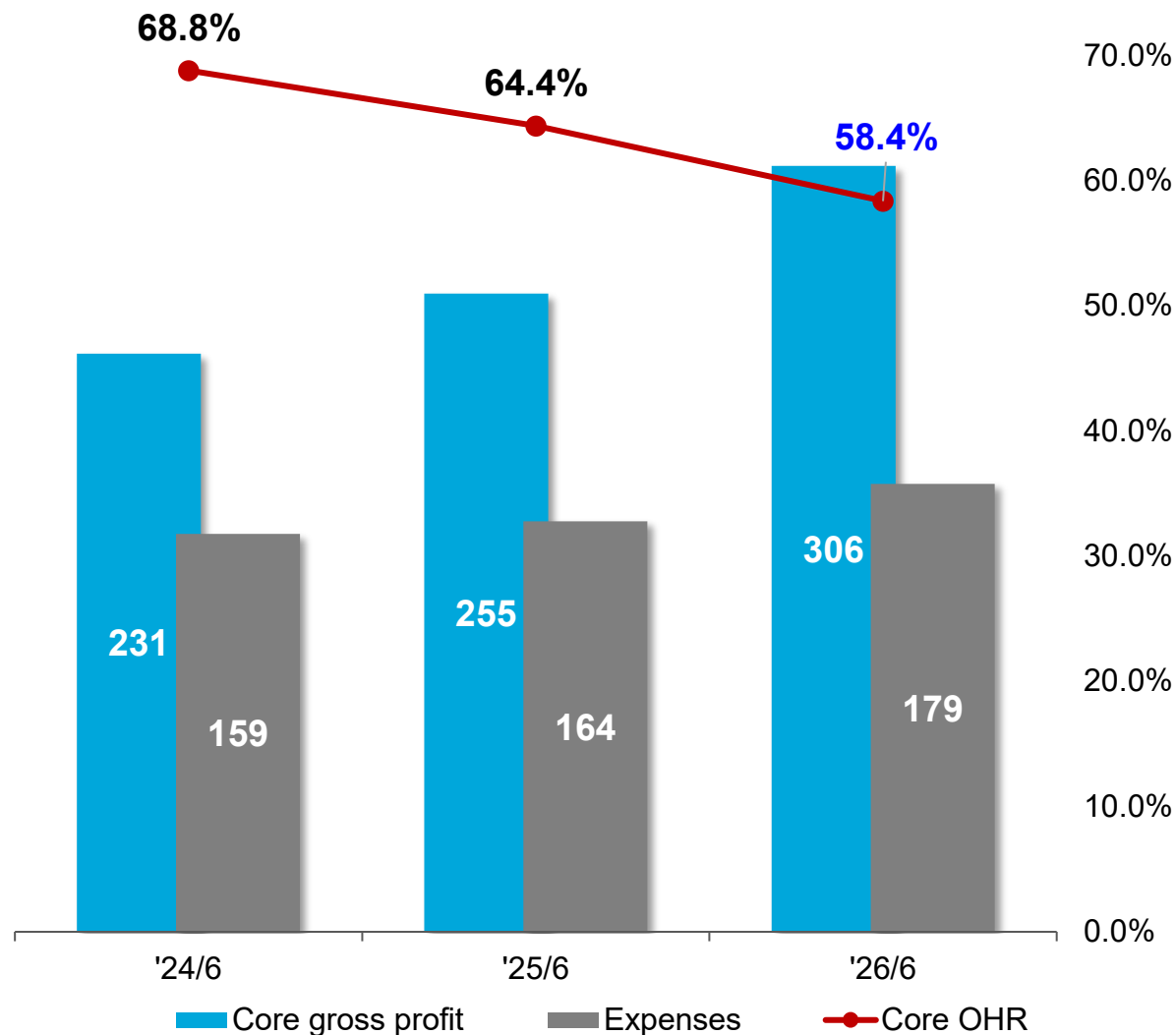
AUM-related (¥100 million)



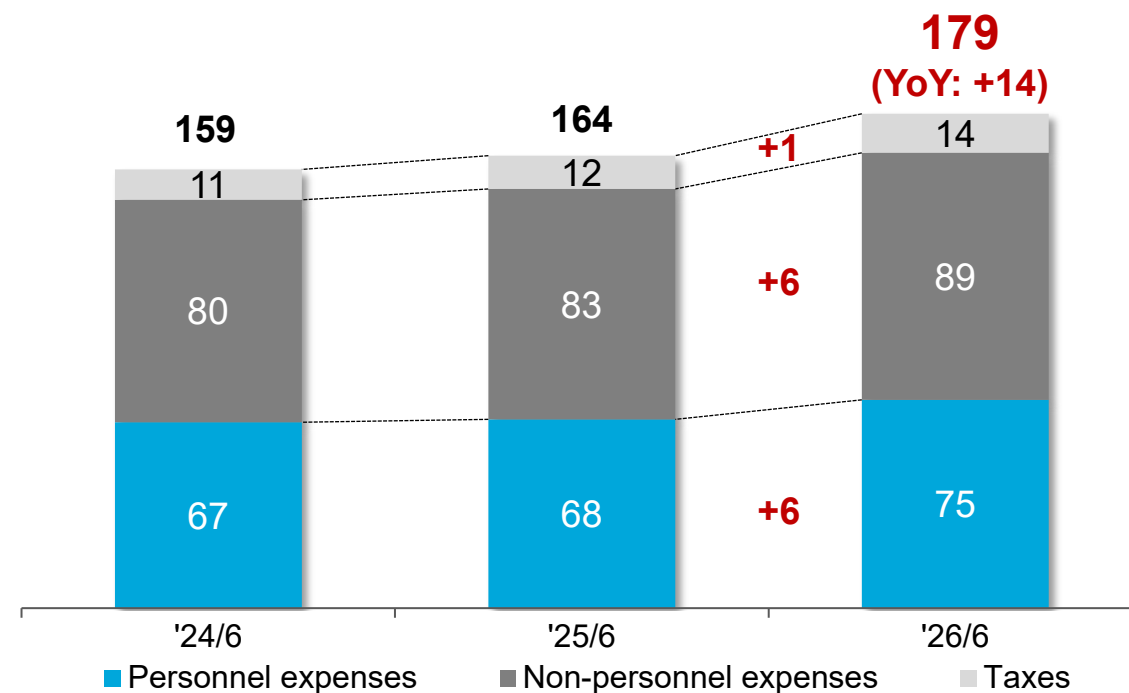
8 Expenses

Expenses increased, but core OHR decreased

Expenses / core OHR (¥100 million)



Expenses breakdown (¥100 million)



[Main factors for YoY changes]

Personnel expenses +6 ⇒ Increased due to base-pay increase, etc.

Non-personnel expenses +6

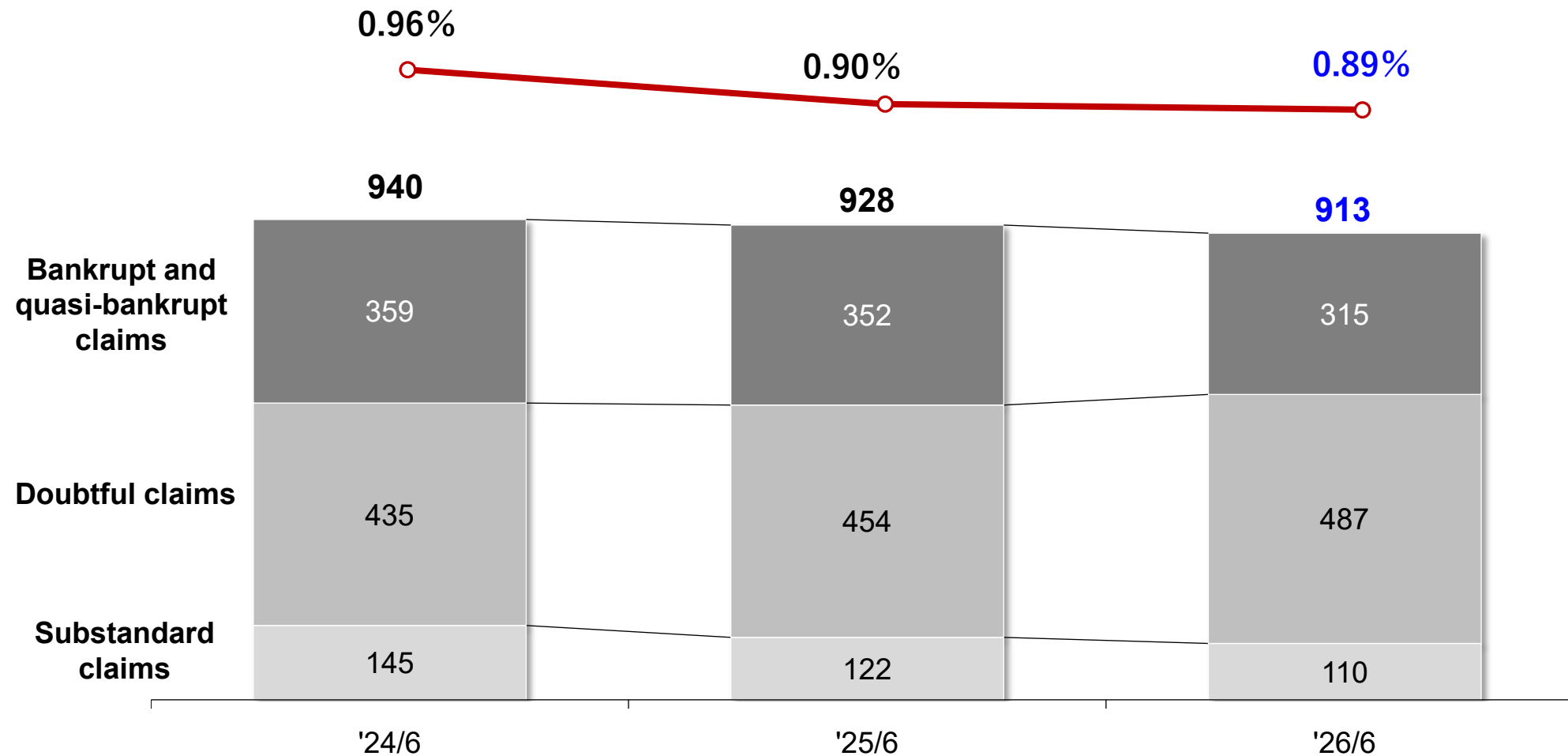
⇒ Amortization of movables/immovables +2, advertising expenses +1, ledger printing expenses +0.7, etc.

Taxes +1 ⇒ Proportional increase such as higher non-personnel expenses, etc.

9 Credit-related expenses and non-performing loans

The ratio of the disclosed claims to total assets remained at a low level

Disclosed claims amount (¥100 million) and ratio*



*Percentage of disclosed claims to total credit provided after partial direct write-off

10 Forecast for the Fiscal Year Ending March 31, 2027

Materials for the 28th Information Meeting on June 4, 2026 reposted

Make the HOKKAIDO Way



Expecting a year-on-year increase in profit mainly due to an increase in net interest income

[Non-consolidated] (¥100 million)	FY 2026/3 results	FY 2027/3 plan	YoY
Core gross profit	1,085	1,193	+107
Net interest income	947	1,065	+118
Interest on loans and discounts	892	1,059	+167
Interest on NCDs (-)	196	295	+98
Interest and dividends on securities	201	247	+46
Other cash flows	50	54	+4
Net fees and commissions	111	111	-0
Expenses (excluding non-recurring losses)(-)	677	738	+60
Core operating profit	408	455	+46
Credit costs (-)	40	40	-0
Gains (losses) on securities	-34	-23	+11
Ordinary profit	359	435	+75
Profit	251	293	+41

[Consolidated] (¥100 million)	FY 2026/3 results	FY 2027/3 plan	YoY
Consolidated core gross profit	1,167	1,273	+105
Ordinary profit	375	444	+68
Profit attributable to owners of parent	256	294	+37

Key points

■ Profit-enhancing factors

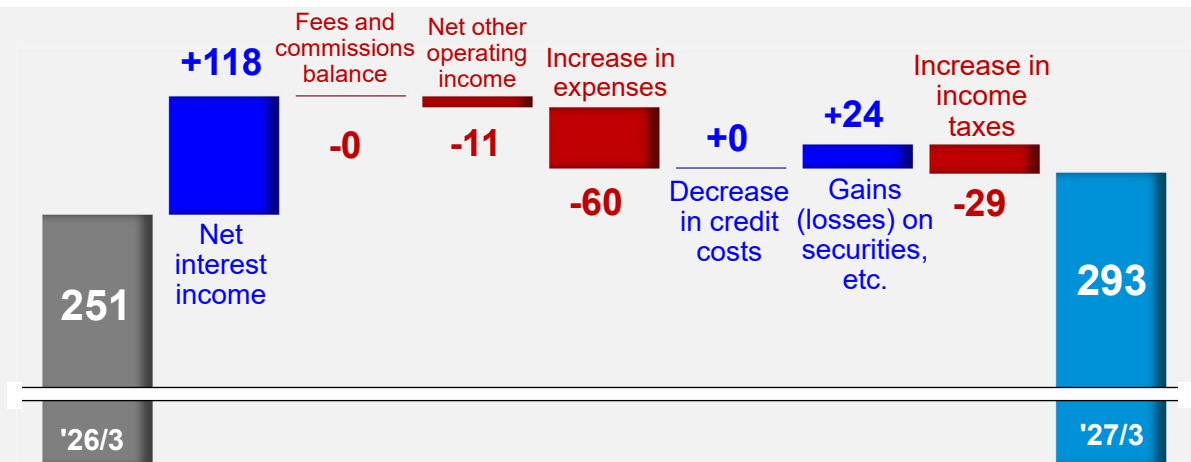
Figures in brackets represent YoY change (¥100 million)

- (1) Improvement of loan yield
(Policy interest rate: assumed to rise from 0.75% to 1.00% in January 2027) **[+167]**
- (2) Increase in gain on investments in securities **[+46]**
- (3) Increase in other cash flows **[+4]**

■ Profit-cutting factors

- (1) Increases in interest expenses on deposits **[-98]**
- (2) Increase in personnel expenses due to the introduction of the new personnel system and wage increases **[-13]**
- (3) Increase in non-personnel expenses, including advertising expenses and outsourcing service expenses **[-44]**

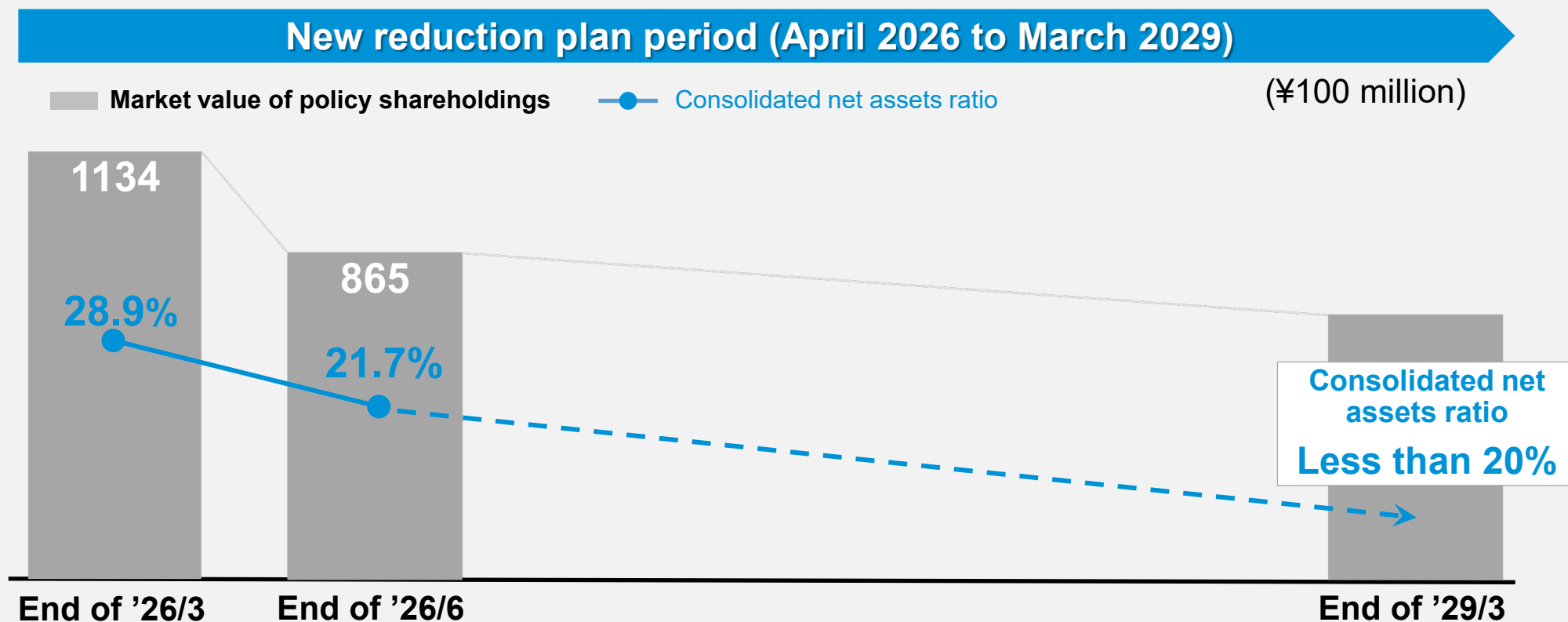
Factors for changes in profit (¥100 million)



II Topics

1 Policy shareholdings

Steady reduction of policy shareholdings with the aim of achieving the plan early



- Under the new Medium-Term Business Plan, we formulated a new reduction plan to reduce policy shareholdings to less than 20% of consolidated net assets (market value basis) by the end of March 2029
- Discussions are underway with all target companies, including those in Hokkaido. Although reductions have progressed steadily, we will continue these discussions with the aim of achieving the target ahead of schedule

[Status of dialogue]

Target companies	Positive response	Dialogue continuing
38 companies	12 companies	26 companies

2 Hokkaido-based strategy – Trust business –

■ Obtained approval for concurrent operation of trust business

A first among financial institutions in Hokkaido

ほくよう遺言代行信託 ほくよう暦年贈与型信託

認知症や介護状態になった時に
お金の管理が心配…

親の相続の時に思ったより
遺産受取に時間がかかって
たいへんだった…

たくさんの子や孫への
贈与全て管理するのは
大変…

介護や入院費用も
家族に負担を
かけたくない…

相続税対策に
生前贈与があるって聞いたけど
面倒な手続きはいやだなあ…

北洋銀行がこんなお悩み解決します

ほくよう遺言代行信託
のこすプラン つかえるプラン
万が一のとき、すぐに資金を受け取り

ほくよう暦年贈与型信託
生前贈与をサポート

元本保証・預金保険対象

1▶ あなたに代わって代理人さまがお金を引き出せます
2▶ 何にお金を使ったか、みまもり人さまにもお知らせします
3▶ 元本保証で安全にお金を管理します

1▶ 毎年ご意向を伺うので機会を忘れません
2▶ 手続きをサポートするので面倒がかりません
3▶ わたしたちが記録があるので安心です
4▶ 元本保証で安全にお金を管理します

財産管理としての新しいご提案です

○ご契約に際しては、契約時手数料(信託報酬)がかかります。
○予定配当率は変動します。収益の支払いを当行が保証するものではありません。
○商品内容詳細は、パンフレットまたは商品概要説明書をご確認ください。
○メールでのお取り扱いにはできません。
○当行所定の審査により受託できない場合があります。

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当行本支店窓口へ
お問い合わせください。

北洋銀行
www.hokuyobank.co.jp



To meet the asset management and succession needs of Hokkaido's aging population, we now provide a one-stop solution that includes trust services

Hokuyo Substitute Will Trust

Upon the occurrence of an inheritance, a pre-designated beneficiary may receive the trust property

Point

In preparation for a **decline in decision-making capacity** due to dementia or similar conditions, withdrawals by a pre-designated beneficiary representative are also permitted

Hokuyo Calendar-Year Gift Trust

Annual gifts may be made to family members under specified conditions

Point

Each year, we confirm the donor's intention and determine the recipients and gift amounts for that year, **allowing for flexible gifting**

※For details of the product, please refer to the brochure or the product description document.

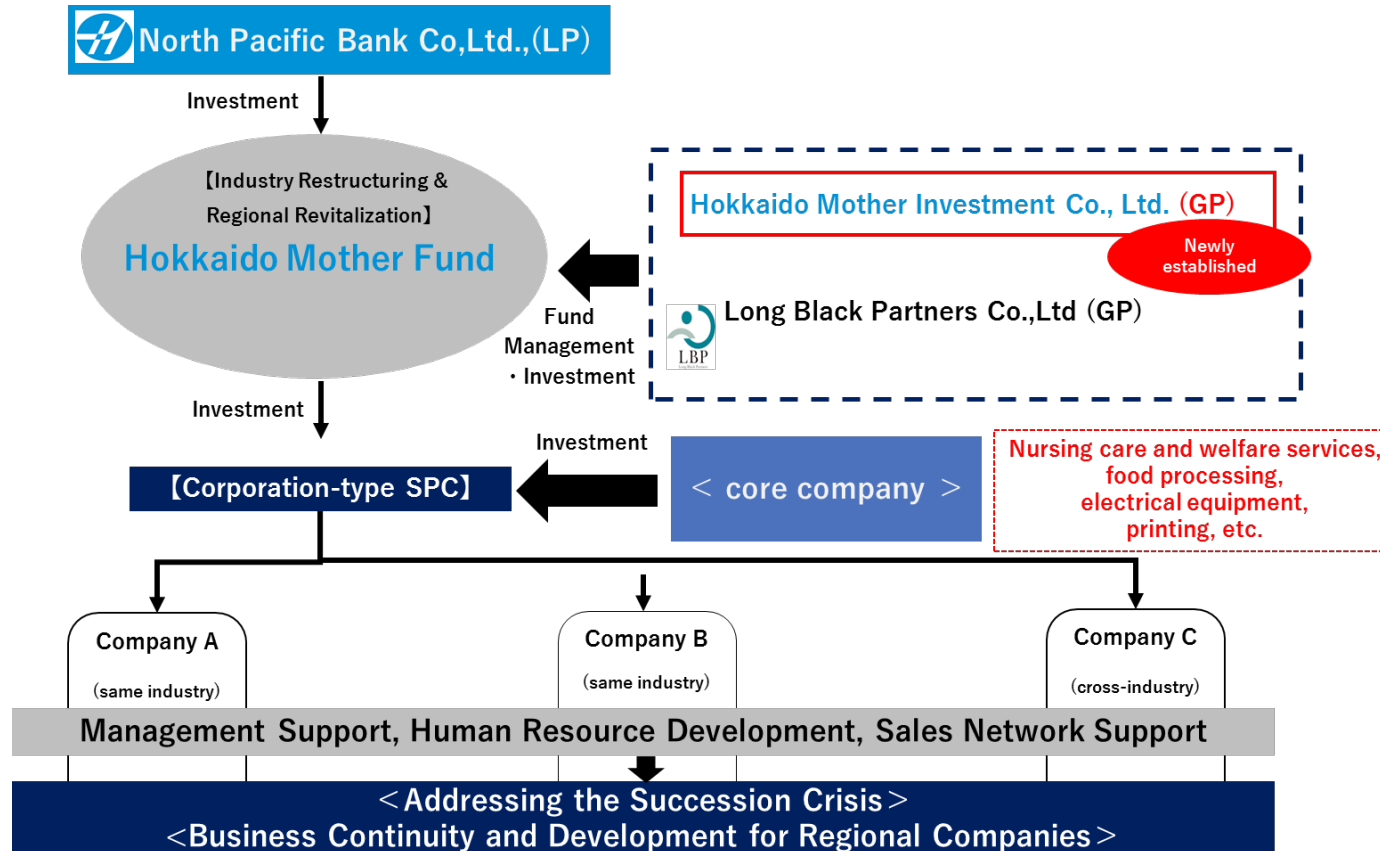
3 Non-financial diversification strategy – Hokkaido Mother Fund –

Make the HOKKAIDO Way



Support for industry restructuring

- In December last year, we established Hokkaido Mother Investment, a wholly owned subsidiary specializing in investments
 - We provide comprehensive support in addressing management challenges such as business improvement, labor shortages and business succession
- 【Scheme overview】



【The first investment by the Hokkaido Mother Fund】

Established a holding company with MOE Group Holdings Co., Ltd. with the aim of restructuring the nursing care industry

➡The holding company acquired all shares of TM Life Support Co., Ltd. effective July 1, 2026



3 Non-financial diversification strategy – AI –

AI Ignition Co., Ltd., an AI-focused subsidiary

Aug.7
established

【Assistance in leveraging generative AI】

AI training and education programs

Advertising
production



AI consulting services

➡ Aiming to improve the productivity
and strengthen the competitiveness
of local companies



3 Non-financial diversification strategy – Marriage counseling agency –

Make the HOKKAIDO Way



“plus-H”: North Pacific Bank’s Marriage Consultation Service

In July 2026, we launched a proof-of-concept trial of up to two years, targeting our employees and employees of our corporate clients

Second bank in Japan to directly operate a marriage consultation service

Marriage support services leveraging the Bank’s creditworthiness, branch network and brand recognition

Supporting marriage needs in Hokkaido

Providing employee benefits and succession support for corporate clients

Expanding non-financial businesses



North Pacific Bank
– Built on trust and peace of mind



IBJ Inc.
– Japan’s largest marriage support platform

Providing high-quality matchmaking opportunities on a nationwide scale



4 Loyalty improvement strategy

- Initiatives targeting high-net-worth individuals –

Make the HOKKAIDO Way



Opening of the Hokuyo Sapporo Station Front Lounge

For corporate owners and business executives

Providing a space where one can balance “relaxation” and “work”



Delivering new added value

4 Loyalty improvement strategy – Support for professional sports –

Make the HOKKAIDO Way



FIGHTERS
SPORTS & ENTERTAINMENT



Make the HOKKAIDO Way



【 Partnership agreement signed 】

1. Building knowledge on contributions to community-building

Involvement in the development of Escon Field HOKKAIDO, the second-team facility (Eniwa City), and the surrounding area

2. Providing financial consulting functions

Financial support for area development and providing financial information to athletes and staff

3. Cooperation in the non-financial sector

Strengthening collaboration in non-financial areas, such as business matching and the provision of M&A information

**Sports
×
Finance**

**New business
model**



Make the HOKKAIDO Way



【 Comprehensive cooperation agreement signed 】

1. Cooperation in community development associated with the new arena concept

Support provided by fully leveraging our financial functions, expertise and extensive network in Hokkaido

2. Support for improving financial literacy

Provision of financial information to players and staff, and collaboration on financial education programs for local children

3. Regional revitalization through sports

Joint promotion of initiatives that contribute to the development of local communities, including community building and communicating the appeal of Hokkaido

**Aiming for the development
of Hokkaido, mutual growth, and improved
customer satisfaction**

North Pacific Bank, Ltd.

Small Meeting Material for the Three Months Ended
June 30, 2026 (2026/4/1 – 2026/6/30)

August 10, 2026

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